Financial Statements

for the years ended December 31, 2021 and 2020

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Group for the East End, Inc. Southold, New York 11971

Opinion

We have audited the accompanying financial statements of Group for the East End, Inc., (a nonprofit organization) which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Group for the East End, Inc., as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our responsibility is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Group for the East End, Inc., financial statements for the year ended December 31, 2020, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 6, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which is has been derived.

Sabel & Oplinger, CPA, PC Southampton, New York

September 16, 2022

Statements of Financial Position

	December 31			
	2021	2020		
Assets				
Current Assets				
Cash in bank:				
Without donor restrictions	\$ 1,386,108	\$ 996,276		
With donor restrictions	2,832	32,531		
Prepaid expenses	8,270	4,837		
Total Current Assets	1,397,210	1,033,644		
Property and equipment, net	1,177,638	1,201,506		
Other Asset				
Security deposit	100	100		
Total Assets	<u>\$ 2,574,948</u>	<u>\$ 2,235,250</u>		
Liabilities and Net Assets				
Current Liabilities				
Accounts payable	\$ 37,806	\$ 3,194		
Accrued expenses	6,050	7,875		
Payroll taxes payable	622	407		
Current portion of mortgage payable	40,075	38,400		
Total Current Liabilities	84,553	49,876		
Long Term Liability				
EIDL loan payable	499,900	499,900		
Mortgage payable, net, less current portion	234,516	272,383		
Total Long Term Liabilities	734,416	772,283		
Net Assets				
Without donor restrictions	1,753,147	1,380,560		
With donor restrictions	2,832	32,531		
Total Net Assets	1,755,979	1,413,091		
Total Liabilities and Net Assets	<u>\$ 2,574,948</u>	<u>\$ 2,235,250</u>		

See Independent Auditors' Report and Notes to Financial Statements

Statements of Activities

for the years ended

			Decer	mber 31
	Without Donor Restrictions	With Donor Restrictions	2021	2020
Revenues and Support				
Contributions	\$ 910,386	\$ -	\$ 910,386	\$ 323,609
Public educational programs	52,921	-	52,921	65,275
Grants	19,324	65,832	85,156	253,739
Special events, net (Note 10)	145,280	-	145,280	212,642
Rental income	1,281	-	1,281	3,000
In-kind donations	27,785	-	27,785	13,510
Other income – government				
grant	131,770	-	131,770	145,015
Net assets released from				
restrictions	95,531	(95,531)		
Total Revenues and Support	1,384,278	(29,699)	1,354,579	1,016,790
Expenses				
Conservation advocacy,				
environmental education				
and community planning	809,849		809,849	905,762
Supporting Services:	009,049	-	009,049	905,702
Administrative and general	145,021		145,021	139,742
Fundraising	56,821	-	56,821	57,572
Total Expenses	1,011,691		1,011,691	1,103,076
Total Expenses	1,011,091		1,011,091	1,103,070
Change in Net Assets	372,587	(29,699)	342,888	(86,286)
Net Assets, beginning of year	1,380,560	32,531	1,413,091	1,499,377
Net Assets, end of year	<u>\$ 1,753,147</u>	<u>\$ 2,832</u>	<u>\$ 1,755,979</u>	<u>\$ 1,413,091</u>

See Independent Auditors' Report and Notes to Financial Statements

Statements of Functional Expenses

for the years ended Decemebr 31,

<u>2021</u>

<u>2020</u>

	a env edu co	nservation dvocacy, ironmental cation, and ommunity planning	 ninistrative I General	Fu	ndraising	 Total	en ed	onservation advocacy, vironmental ucation, and community planning	ninistrative 1 General	Fu	ndraising		Total
Salaries	\$	473,347	\$ 80,464	\$	24,870	\$ 578,681	\$	512,719	\$ 79,485	\$	34,394	\$	626,598
Payroll taxes		33,375	5,674		1,754	40,803		36,771	5,700		2,467		44,938
Employee benefits		80,135	21,271		5,596	107,002		80,288	21,124		5,602		107,014
Accounting		-	18,300		-	18,300		-	18,150		-		18,150
Advertising		17,148	1,994		798	19,940		5,375	625		250		6,250
Bank and credit card fees		-	-		11,273	11,273		-	-		8,251		8,251
Consultants		55,387	6,440		2,576	64,403		38,746	4,505		1,802		45,053
Dues and subscriptions		189	-		-	189		614	-		-		614
Education		17,062	-		-	17,062		121,240	-		-		121,240
Insurance		17,180	1,998		799	19,977		13,569	1,578		631		15,778
Interest expense		12,626	1,468		587	14,681		12,165	1,415		565		14,145
Legal		26,582	-		-	26,582		20,675	-		-		20,675
Office expenses		12,483	1,451		581	14,515		11,062	1,286		515		12,863
Payroll processing fees		301	35		14	350		346	40		16		402
Postage and shipping		1,859	217		3,291	5,367		3,959	461		930		5,350
Printing and publications		6,367	741		2,696	9,804		3,258	378		152		3,788
Public outreach programs		13,084	-		-	13,084		2,027	-		-		2,027
Reference materials		204	24		9	237		88	10		4		102
Repairs and maintenance		10,506	1,222		489	12,217		7,452	867		347		8,666
Telephone		4,673	543		217	5,433		5,748	669		267		6,684
Travel and conferences		1,847	215		86	2,148		2,734	318		127		3,179
Utilities		4,968	 577		231	 5,776		5,324	 619		248		6,191
Total Expenses													
before Depreciation		789,323	 142,634		55,867	 987,824		884,160	 137,230		56,568	1,	,077,958
Depreciation		20,526	 2,387		954	 23,867		21,602	 2,512		1,004		25,118
Total Expenses	\$	809,849	\$ 145,021	\$	56,821	\$ 1,011,691	\$	905,762	\$ 139,742	\$	57,572	\$ 1.	,103,076

and Notes to Financial Statements

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Statements of Cash Flows

for the years ended

		Decem	nber 31			
		2021		2020		
Cash Flows from Operating Activities:						
Change in Net Assets	\$	342,888	\$	(86,286)		
Adjustment to reconcile the change in net assets to net cash provided (used) by operating activities:						
Depreciation		23,867		25,119		
Stock donations		(27,785)		(13,510)		
(Increase) Decrease in: Prepaid expenses		(3,432)		(3,344)		
Increase (Decrease) in: Accounts payable Accrued expenses Payroll tax payable		34,612 (1,825) <u>215</u>		(19,994) (3,868) <u>32</u>		
Net Cash Provided (Used) by Operating Activities		368,540		(101,851)		
Cash Flows from Investing Activities:						
Investment proceeds		27,785		13,510		
Net Cash Provided by Investing Activities		27,785		13,510		
Cash Flows from Financing Activities:						
Debt repayment Loan Proceeds		(36,192)		(36,728) <u>499,900</u>		
Net Cash (Used) Provided by Financing Activities		(36,192)		463,172		
Net Increase in Cash		360,133		374,831		
Cash, beginning of year		1,028,807		653,976		
Cash, end of year	<u>\$</u>	1,388,940	<u>\$</u>	1,028,807		

Continued

See Independent Auditors' Report and Notes to Financial Statements

Statements of Cash Flows

for the years ended

	December 31				
		2021		2020	
Cash, end of year consists of: Without donor restrictions	\$	1,386,108	\$	996,276	
With donor restrictions Total Cash, end of year	\$	<u>2,832</u> <u>1,388,940</u>	\$	<u>32,531</u> <u>1,028,807</u>	
Supplemental Disclosure: Interest expense In-kind donations	\$ \$	14,681 27,785	\$ \$	14,145 13,510	

See Independent Auditors' Report and Notes to Financial Statements

Notes to Financial Statements

December 31, 2021

Note 1 - Nature of the Organization

The Group for the East End, Inc. (the Organization) protects and restores the environment of eastern Long Island through education, citizen action, and professional advocacy. The not-for-profit organization was incorporated in 1972 as the Group for America's South Fork, Inc. The certificate of incorporation was amended in 2007 and the name changed to the Group for the East End, Inc.

Note 2 - Date of Management's Review

In preparing the financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through September 16, 2022 the date that the financial statements were available to be issued.

Note 3 - Summary of Significant Accounting Policies

The summary of significant accounting policies is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of the Organization's management, who are responsible for their integrity and objectivity.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

Notes to Financial Statements

December 31, 2021

Note 3 - Continued

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Summarized Financial Information for 2020

The financial statements include prior year summarized comparative information in total but not by net asset class in the Statement of Activities. Such information does not include sufficient detail to constitute a presentation in conformity with United States generally accepted accounting principles. Accordingly, such information should only be read in conjunction with the Organization's financial statements for the year ended December 31, 2020, from which the summarized information was derived.

Cash in Bank

For purposes of the statements of cash flows, the Organization considers all highly liquid investments with original maturity of three months or less to be cash equivalents.

Concentration of Credit Risk

The Organization's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash. The Organization deposits its cash and cash equivalents with what it believes to be a quality financial institution. The Organization believes no significant concentration of credit risk exists with respect to its cash and cash equivalents.

See Independent Auditors' Report

Notes to Financial Statements

December 31, 2021

Note 3 - Continued

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Property, Equipment and Depreciation

Expenditures for property and equipment are capitalized at cost. Donated assets are capitalized at their fair market value on the date of the gift. Depreciation is computed on the straight-line method over the estimated useful lives of the assets.

Revenue and Revenue Recognition

The organization recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers, as amended. ASU 2014-09 applies to exchange transactions with customers that ae bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. Analysis of various provisions of this standard resulted in no significant changes in the way the Organization recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

The Organization has the following exchange transaction revenue included in its Statement of Activities for the year ending December 31, 2021:

• Special events, net – The Organization conducts special and fundraising events in which a portion of the proceeds paid by the participant represent payment for the direct cost benefits received by the participant at the event – the exchange component, and a portion represents a contribution to the Organization. The fair value of meals and entertainment provided at these events are measured at actual cost to the Organization and is recognized when the event takes place. The contribution portion is the excess of the gross revenue over the fair value of the direct donor benefit and is recognized immediately, unless there is a right of return if the event does not take place.

Notes to Financial Statements

December 31, 2021

Note 3 - Continued

Contributions

Contributions received are recorded as net assets without donor restrictions or not assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

In-kind Donations and Services

In-kind donations are recorded at their estimated fair value determined on the date of contribution and are reported as contributions in-kind and supporting services on the accompanying statements of activities and statements of functional expenses. In-kind donations are located as follows:

Stock Donations - general \$27,785

The Organization's policy related to gifts-in-kind is to utilize the assets given to carry out the mission of the Organization. If an asset is provided that does not allow the Organization to utilize it in its normal course of business, the asset will be sold at its fair market value as determined by appraisal or specialist depending on the type of asset. None of the in-kind donations received were restricted and all were utilized in its normal course of business.

A substantial number of volunteers have made significant contributions of their time in furtherance of the Organization's mission. These services were not reflected in the accompanying statements of activities because they do not meet the necessary criteria for recognitions under US GAAP.

Notes to Financial Statements

December 31, 2021

Note 4 - Availability and Liquidity

The following represents the Organization's financial assets:

	December 31			
		2021	2020	
Financial assets at year-end: Cash and cash equivalents	\$	1,388,940	\$ 1,028,807	
Less financial assets not available to be used within one year: Net assets with donor restrictions		(2,832)	<u>(32,531</u>)	
Financial assets available to meet the cash needs for general expenditures within one year of the date of the statements of financial position.	<u>\$</u>	1,386,108	<u>\$ 996,276</u>	

The Organization maintains financial assets to meet operating expenses. As part of its liquidity plan, excess cash, if any, is reserved in its checking account.

Note 5 - Tax Exempt Status

The Organization has been classified by the Internal Revenue Service as a publicly supported tax-exempt charity pursuant to IRC Section 501 (c) (3) and as a not-for-profit corporation under the laws of New York State. Accordingly, no provision for Federal or State income taxes is required. As of December 31, 2021, no amounts have been recognized for uncertain income tax positions. The Organization's tax returns for the year 2018 and forward are subject to the usual review by the appropriate taxing authorities.

See Independent Auditors' Report

Notes to Financial Statements

December 31, 2021

Note 6 - <u>Functional Allocation of Expenses</u>

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Such allocations are determined by management on an equitable basis.

Expenses that are allocated include the following:

<u>Expense</u>	Method of Allocation
Advertising	Percentage of time spent
Salaries and benefits	Percentage of time spent
Insurance	Percentage of square footage
Interest Expenses	Percentage of square footage
Payroll Taxes	Percentage of time spent
Repairs and maintenance	Percentage of time spent
Telephone	Percentage of square footage
Employee benefits	Percentage of square footage
Consultants	Percentage of time spent
Office and related	Percentage of square footage
Travel and conferences	Percentage of time spent
Depreciation	Percentage of square footage
Utilities	Percentage of square footage

Note 7 - Property, Equipment and Depreciation

The expenditures for property and equipment are capitalized at cost. The following is a summary as of:

		Decem	Depreciable Life-		
		2021		2020	Straight Line
Land	\$	652,242	\$	652,242	No depreciation
	φ	,	φ	· ·	-
Building and improvements		761,956		761,956	39 Years
Office equipment		74,012		74,012	5 years
Office furniture		40,257		40,257	7 years
Website development		20,100		20,100	3 years
Closing costs		3,233		3,233	15 years
Less: accumulated depreciation		(374,162)		(350,294)	
	\$	1,177,638	\$	1,201,506	

Notes to Financial Statements

December 31, 2021

Note 8 - Mortgage

The Organization's principal offices are located in Southold, New York in a commercial building secured by a mortgage with People's United Bank. The principal and interest payments are based upon a twenty-year amortization with a maturity date of January 4, 2028. A new interest rate of 4.25% was negotiated effective November 4, 2016 until January 4, 2028. The mortgage note requires monthly principal and interest payments of \$4,239.40.

Future maturities of the long-term debt are as follows:

Years ending December 31

2022	\$	40,075
2023		41,812
2024		43,624
2025		45,515
2026		47,487
Thereafter		56,078
Total		274,591
Less: Current portion		(40,075)
Total Long-Term Portion	<u>\$</u>	234,516

Note 9 - Net Assets

Net assets with donor restrictions are as follows:

	December 31				
		2021		2020	
Specific Purpose:					
Goldsmiths inlet	\$	1,829	\$	1,829	
Coastal clean-up		1,003		1,003	
Orient watershed		-		5,000	
LICF cleanwater		-		12,500	
NFWF Hallock		-		12,199	
East end clean water campaign					
Total	\$	2,832	<u>\$</u>	32,531	

See Independent Auditors' Report

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FOR APPROVAL

Notes to Financial Statements

December 31, 2021

Note 9 - Continued

Net assets without donor restrictions are as follows at December 31,:

	2021	2020
Undesignated	\$ 1,753,147	\$ 1,380,560

Net assets released from net assets with donor restrictions are as follows:

	December 31			
		2021		2020
Specific Purpose:				
Clean water	\$	-	\$	44,975
Save Cutchogue		-		765
Unified osprey conservation		51,400		43,600
Hook & Town Pond East Hampton		-		79,200
LI community		-		20,000
Sierra club – passthrough grant		-		11,000
Cleanwater – SCW grant		-		12,209
LICF cleanwater		12,500		12,500
Be a good egg		10,000		10,000
Peconic estuary		-		1,000
NFWF hallock		12,199		9,395
Unified water study		-		7,500
NYS great pond		-		92,833
Orient watershed		5,000		-
Raunch – Communication costs		4,432		
Total	<u>\$</u>	95,531	<u>\$</u>	344,977

Note 10 - Special Events, Net

Revenue attributable to special events represent total proceeds less expenses and are summarized as follows:

		December 31			
	2021		2020		
Proceeds	\$	164,365	\$	217,642	
Expenses		(18,705)	<u></u>	(5,000)	
Revenues, net	<u>\$</u>	145,660	\$	212,642	

Note 11 - Principal Source of Support

The Board contributed \$227,040 or 17% of gross revenue in 2021 and \$107,470 or 16% of gross revenue in 2020.

See Independent Auditors' Report

Notes to Financial Statements

December 31, 2021

Note 12 - SBA Loans Payable and Grants

The Organization received a \$137,015 refundable grant from the Small Business Administration (SBA) on May 4, 2020. The Organization received a second refundable grant from the SBA on February 26, 2021 in the amount of \$131,770. As a result, the Organization has recorded the amounts received as a refundable advance in accordance with FASB ASC 958-605. The funds have been used during the year received and is included in *Other Income – Government grant – PPP* on the Statement of Activities.

The Organization received a \$8,000 Economic Injury Disaster grant from the SBA in May 2020 and has been fully expended in 2020.

The Organization received a \$500,000 loan, less \$100 administrative fee withheld, from the SBA in May 2020. The loan is a thirty-year loan with a one-year deferral period and an interest rate of 2.75 percent with monthly payments of \$2,136. Repayment of this loan has not yet begun. Future principal payments are as follows:

Year	A	mount
2022	\$	11,423
2023		11,754
2024		12,094
2025		12,444
2026		12,444
Thereafter		439,741
Total	\$	499,900

Note 13 - Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

Note 14 - Subsequent Events

As a result of the current COVID-19 pandemic, economic uncertainties have arisen which are likely to negatively impact operating revenue, fundraising, and contributions. Other financial impacts could occur though such potential impacts are unknown at this time. These potential losses have not been recognized and are not required to be recognized in these financial statements.

The Organization has obtained government stimulus funds (see Note 12 for recognition details) and believes it has adequate funds to cover any potential future losses due to the pandemic.